

July 30, 2007

Mr. Harry Steinmetz (3HS62)  
US Environmental Protection Agency -Region III  
1650 Arch Street  
Philadelphia, PA 19103-2029

Reference: Required Submission of Information Pursuant to CERCLA 104(e) per  
letter dated July 3, 2007.

Dear Mr. Steinmetz,

As discussed during our meeting of July 23, 2007, we hereby submit our responses to those questions that are unrelated to the submission of customer names. A letter further discussing our position on customers will follow.


3. There have been a limited number of occasions when we were contacted by end users of self-luminous signs requesting information concerning the proper handling of defective signs. On all occasions, we provided the caller with information that outlined the proper steps to be taken for the safe handling and shipping of the defective device(s). This information is provided verbally and in written form via fax or e-mail. A copy of these instructions is attached for your review. Unfortunately, we do not keep any sort of log of these instances and are therefore unable to provide any specific records of these events.
4. The instructions for the return of self-luminous signs are attached. We make no distinction between types of customers. The information sent to third party brokers would be the same as that sent to end users.
6.
  - a) Isolite does not receive any payment, reimbursement, or commission from Safety Light related to Isolite's sale of signs manufactured by Safety Light.
  - b) Isolite provides management, marketing, and accounting services to Safety Light in exchange for which Isolite is reimbursed as follows:
    - Officer Salary - \$5,000 per month
    - Management and Accounting Services - \$10,000 per month
    - Travel, Telephone, and Auto Expenses - \$3,000 per month
    - Commission on Aircraft Sign Sales - 30% of gross sales value

This information is documented in the Financial Statements which have previously been provided to you.

8. With the exception of our letter to you dated June 18, 2007 in which we provided responses to your Request for Information dated May 30, 2007, we have not had any communication with any regulatory agencies regarding the transportation and storage, treatment, recycling, reclamation, disposal or shipment of self-luminous signs to the Site.
10. The following Isolite employees have access to documentation or information pertaining to the return of self-luminous signs to the Site:  
William Lynch – President – responsible for management of the company  
William Rowan – Sales Services – previously responsible for the sale of replacement signs  
Nicole Springer – Sales Services - currently responsible for the sale of replacement signs.  
Rick Renzi – Eastern Regional Sales Manager  
All the above are located at 31 Waterloo Avenue, Berwyn, PA 19312 Tel: 610-647-8200.

Please contact me if you have any questions.

Regards,

  
William E. Lynch Jr.  
President

Encl.

CC: Mr. Carl Everett, Saul Ewing



## PACKAGING INSTRUCTIONS

FOR THE RETURN OF SELF-LUMINOUS EXIT SIGNS

- ☐ Obtain RMA# (Return Merchandise Authorization #) from Isolite.
- ☐ Keep total contents of each carton (less than) < 216 curies. See individual sign label for curie content
- ☐ Pack signs in a sturdy cardboard carton. Use filler materials to assure a tight, rattle-free fit. Tape seal flaps and seams.
- ☐ Place this package into a second sturdy cardboard carton. Use filler materials to assure a tight fit. Tape seal flaps and seams.
- ☐ The following three items must appear on the outer-package or label:
  1. Shipper's Address
  2. Consignee's Address
  3. "UN2911"
- ☐ Include the RMA #\* and your return address on the shipping label.
- ☐ Send to our licensed facility:

**SLC - Isolite Corporation**  
**ATTN: Health Safety Officer**  
**4150-A Old Berwick Road**  
**Bloomsburg, PA 17815**



**NOTE:** Keep total content of each carton shipped < 216 Curies.  
See label on each sign for Curie Amount.





## PACKAGING INSTRUCTIONS

FOR RETURNING DAMAGED SELF-LUMINOUS EXIT SIGNS

→ **Wear rubber gloves and eye protection:** you may come in contact with broken glass

- ☐ Obtain RMA# (Return Merchandise Authorization #) from Isolite: 800-888-5483  
\*THE RMA# MUST BE VISIBLE ON THE SHIPPING LABEL OR YOUR SHIPMENT WILL BE REFUSED
- ☐ Wrap the sign, and gloves in a plastic bag (ie: garbage bag) and tape closed
- ☐ Wash your hands with soap and water
- ☐ Wrap the sign a second time in a plastic bag (i.e.: garbage bag) and tape closed
- ☐ Wash your hands with soap and water
- ☐ Place each sign in the ISOLITE carton your replacement signs arrived in **OR** Pack signs in a sturdy cardboard carton. Use filler materials to assure a tight, rattle-free fit. Tape seal flaps and seams.
- ☐ Place this package into a second sturdy cardboard carton and include the following text:

**" UN2911"**

D.O.T Regulations 49CFR173.422(a)(2) require that you mark the package with the -UN-Number.

- ☐ Use filler materials to assure a tight fit.
- ☐ Tape seal flaps and seams.
- ☐ Include the RMA # and your return address on the shipping label.
- ☐ Send to our licensed facility:

**SLC - Isolite Corporation**  
**Damaged Product Center**  
**ATTN: HSO-DPC**  
**4150-A Old Berwick Road**  
**Bloomsburg, PA 17815**

Ship the carton **UPS GROUND** or via common carrier "ground" service (UPS:800-742-5877)

**NOTE:** Keep total content of each carton shipped < 100 Curies.  
See label on each sign for Curie Amount.  
**DO NOT SHIP VIA US POSTAL SERVICE**  
**DO NOT SHIP BY AIR**

